

PRESS RELEASE

BMKyourproto delivers 1000th assembly to ExOne from Gersthofen

Milestone success for the BMK Prototyping Service



Picture from l. to r.: Vanessa Ohnemus (Customer Project Manager BMK), Mario Rehbehn (Head of Sales Team Prototyping BMK), Roland Greppmaier (Printhead Development ExOne), Christian Heufelder (Head of Printhead Development ExOne), Stefan Scheifele (Head of Purchasing ExOne)

Augsburg, February 6th 2025 – After three years of successful growth, BMKyourproto celebrated the delivery of its 1,000th prototype order to regular customer ExOne, a global market leader for additive manufacturing technologies based in Gersthofen, at the end of last year. The milestone assembly was handed over in person by the BMK prototyping service customer team.

BMKyourproto: Three-year success story

BMKyourproto offers a fast prototyping service for demanding electronics projects based on over 30 years of manufacturing expertise. In recent years, the division has seen successful business development and the range of prototyping services has been continuously expanded in line with customer requirements. The introduction of the BMKyourproto-Portal in 2022 revolutionised technical customer communication. Since then, customers have been communicating with BMK via the digital and interactive platform, which provides immediate feedback on component availability, prices and delivery times. “The delivery of the 1.000th assembly represents a great success for our prototyping team. Above all, it is a sign of the market demand for our range of services. This includes high-quality prototypes with the shortest lead times as well as customised additional services”, explains Mario Rehbehn, Head of BMK Prototyping Sales Team.

Strong regional partnership with ExOne

3D printing systems manufacturer ExOne has been a BMKyourproto customer since 2022 and actively uses the BMKyourproto-Portal. Stefan Scheifele, Head of Purchasing at ExOne, emphasises not only the accelerated time-to-market thanks to BMK's prototyping service, but also the advantage of regional electronics production: "By working with BMKyourproto, we can quickly put our innovative print head control systems into operation in first-class quality. We deliberately rely on local suppliers in order to strengthen the regional economy and keep delivery routes short in the interest of a sustainable future. We would like to thank BMK for the consistently good cooperation and look forward to future projects."

Mario Rehbehn from BMK adds: "Regular customers such as ExOne confirm the importance of personalised customer service, which we at BMK place the highest value on. We always want to be approachable and transparent for our customers in order to jointly ensure market success. With specialised processes and smooth communication – in person or digitally – we guarantee a successful prototype production."

ExOne company profile:

ExOne is now part of Desktop Metal's group of #TeamDM brands, which exist to make Additive Manufacturing 2.0 a reality to unlock the vast benefits of 3D printing at meaningful production volumes. The 3D printing systems quickly transform powder materials – including metals, ceramics, composites and sand – into precision parts, metalcasting molds and cores, and innovative tooling solutions. Industrial customers use the technology to save time and money, reduce waste, improve their manufacturing flexibility, and deliver designs and products that were once impossible. As home to the world's leading team of sand binder jetting experts, ExOne also provides specialized 3D printing services, engineering, and design consulting.

BMK company profile:

BMK, headquartered in Augsburg, is a leading provider of electronic engineering and electronic manufacturing services (EMS). BMK's service portfolio covers the entire life cycle of electronic assemblies and complete devices. In addition to development, production, and end-of-life management, BMK offers individual fulfilment / logistics services and supply chain management. 1,700 employees across seven locations in Germany, the Czech Republic, Israel and China generated a turnover of around 400 million euros in 2023.

More at: www.bmk-group.de

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